

ENERGYNORTH NATURAL GAS, INC.

Calculation of the Projected Over or Under Collection of the
2011 - 2012 Winter Cost of Gas Filing
DG 11-192

January 1, 2012

Under/(Over) Collection as of 12/01/11					\$ 4,603,221
Forecasted firm Residential therm sales 01/01/11 - 04/30/12				37,221,170	
Residential Cost of Gas Rate per therm				\$ (0.7366)	
Forecasted firm C&I High Winter Use therm sales 01/01/11 - 04/30/12				23,543,652	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.7369)	
Forecasted firm C&I Low Winter therm sales 01/01/11 - 04/30/12				3,616,077	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.7351)	
Forecasted firm Residential therm sales 12/11				2,659,485	
Residential Cost of Gas Rate per therm				\$ (0.7926)	
Forecasted firm C&I High Winter Use therm sales 12/11				1,563,284	
C&I- High Winter Use Cost of Gas Rate per therm				\$ (0.7929)	
Forecasted firm C&I Low Winter Use therm sales 12/11				280,387	
C&I- Low Winter Use Cost of Gas Rate per therm				\$ (0.7911)	
Forecast recovered costs at current rate 12/01/11 - 4/30/12					(50,992,631)
<u>Fixed Price Option</u>	<u>FPO w Premium</u>	<u>FPO Premium</u>	<u>FPO w/o Premium</u>		
13% of Residential Sales	6,299,233	6,299,233	6,299,233		
FPO Residential Cost of Gas Rate per therm	\$ (0.8126)	\$ (0.0200)	\$ (0.7926)		
9% of C&I High Winter Use Sales	2,454,144	2,454,144	2,454,144		
FPO C&I- High Winter Use Cost of Gas Rate per therm	\$ (0.8129)	\$ (0.0200)	\$ (0.7929)		
9% of C&I Low Winter Use Sales	425,114	425,114	425,114		
FPO C&I- Low Winter Use Cost of Gas Rate per therm	\$ (0.8111)	\$ (0.0200)	\$ (0.7911)		
Forecast recovered costs at FPO Rate	(7,458,530)	(183,570)	(7,274,960)		(7,274,960)
Unbilled COG Revenues- 12/01/11 - 4/30/12					5,043,168
Total Forecast recovered Costs					
Revised projected gas costs 12/01/11 - 4/30/12					\$ 47,733,153
Estimated interest charged (credited) to customers 12/01/11-4/30/12					26,981
Projected under / (over) collection as of 04/30/12 (A)					\$ (861,068)

Actual Gas Costs through 12/01/11	\$ 5,157,963
Revised projected gas costs 12/01/11 - 4/30/12	47,760,134
Estimated total adjusted gas costs 11/01/11 - 4/30/12 (B)	\$ 52,918,098

Under/ (over) collection as percent of total gas costs (A/B)	-1.63%
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Projected under / (over) collections as of 4/30/12(A)	\$ (861,068)
Forecasted Non FPO firm therm sales 01/01/12 - 4/30/12 (C)	52,384,940
Change in rate used to reduce forecast under/(over) collection (A/C)	\$ (0.0164)
Current Cost of Gas Rate	\$ 0.7366
Revised Cost of Gas Rate	\$ 0.7201

Revised as follows:

The revised projected gas costs include the January 2012 - April 2012 NYMEX strip as of December 21, 2011.

Compliance rates per New Hampshire Public Utilities Commission Order Number 25,286 dated October 31, 2011 in Docket DG 11-192: The Company may adjust the approved cost of gas rate of \$0.7926 per therm upwards by no more than plus 25% or \$0.1982 per therm. The adjusted cost of gas rate shall not be more than \$0.9908 per therm (pursuant to NHPUC NO. 6 Gas section 16(N)).

ENERGYNORTH NATURAL GAS, INC.
Projected Over or Under Collection

Without Rate Adjustment	Oct-11	Nov-11 (Actual)	Dec-11 (estimate)	Jan-12 (estimate)	Feb-12 (estimate)	Mar-12 (estimate)	Apr-12 (estimate)	May-12 (estimate)	Total Peak
Total Demand		\$ 1,115,435	\$ 1,331,224	\$ 1,331,224	\$ 1,331,168	\$ 1,331,224	\$ 1,230,761		\$ 7,671,037
Total Commodity		\$ 3,354,601	\$ 7,792,073	\$ 9,166,193	\$ 8,390,404	\$ 5,771,087	\$ 3,205,071		\$ 37,679,430
Hedge Savings		\$ 641,252	\$ 920,090	\$ 919,220	\$ 872,584	\$ 1,202,022	\$ 500,176		\$ 5,055,344
Total Gas Costs		\$ 5,111,289	\$ 10,043,388	\$ 11,416,638	\$ 10,594,155	\$ 8,304,333	\$ 4,936,008		\$ 50,405,810
Adjustments and Indirect Costs									
Refunds & Adjustments		(\$374,555)	\$0	\$0	\$0	\$0	\$0		(\$374,555)
It Margin		-	-	-	-	-	-		-
Inventory Financing		7,461	24,795	20,703	18,700	6,533	12,846		91,038
Transportation Revenue		-	-	-	-	-	-		-
Broker Revenue		(59,962)	(87,252)	(69,039)	(130,537)	(47,165)	(26,875)		(420,830)
Off System and Capacity Release		(590)	(12,333)	(99,895)	(12,333)	(12,333)	(12,333)		(149,819)
Fixed Price Option Admin.		-	-	-	-	-	-		-
Bad Debt Costs		136,032	253,085	285,673	266,155	211,817	131,886		1,284,649
Working Capital		6,495	12,764	14,509	13,464	10,554	6,273		64,059
Misc Overhead		1,723	1,723	1,723	1,723	1,723	1,723		10,337
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 46,675	\$ 522,853	\$ 483,745	\$ 487,243	\$ 501,200	\$ 443,591		\$ 2,485,306
Interest		\$ 14,244	\$ 11,004	\$ 7,819	\$ 4,956	\$ 2,771	\$ 430		\$ 41,225
Total Gas Costs plus Indirect Costs		\$ 5,172,207	\$ 10,577,245	\$ 11,908,201	\$ 11,086,354	\$ 8,808,304	\$ 5,380,030		\$ 52,932,341
Collections		\$ (1,601,281)	\$ (7,971,791)	\$ (12,597,392)	\$ (13,702,834)	\$ (12,319,628)	\$ (9,450,341)	\$ (2,409,174)	\$ (60,052,442)
Less FPO Premium		\$ -	\$ 26,718	\$ 38,364	\$ 41,831	\$ 37,547	\$ 28,846	\$ 10,264	\$ 183,570
Unbilled		\$ (5,043,168)	\$ (4,645,492)	\$ (5,376,478)	\$ (3,746,021)	\$ (1,538,593)	\$ 1,797,597	\$ -	\$ (18,552,156)
Reverse Prior Month Unbilled		\$ -	\$ 5,043,168	\$ 4,645,492	\$ 5,376,478	\$ 3,746,021	\$ 1,538,593	\$ (1,797,597)	\$ 18,552,156
Prior Period	\$ 6,075,463	\$ (1,472,242)	\$ 3,029,848	\$ (1,381,812)	\$ (944,193)	\$ (1,266,349)	\$ (705,275)	\$ (4,196,507)	\$ (861,068)
		\$ 4,603,221							
Total Forecasted Sales Volumes		3,232,641	10,342,214	16,903,823	18,386,585	16,531,042	12,680,913	3,217,970	81,295,188
Total Forecasted Collections		(\$1,601,281)	(\$7,971,791)	(\$12,597,392)	(\$13,702,834)	(\$12,319,628)	(\$9,450,341)	(\$2,409,174)	(\$60,052,442)
With Rate Adjustment	Oct-11	Nov-11 (Actual)	Dec-11 (estimate)	Jan-12 (estimate)	Feb-12 (estimate)	Mar-12 (estimate)	Apr-12 (estimate)	May-12 (estimate)	Total Peak
Total Demand		\$ 1,115,435	\$ 1,331,224	\$ 1,331,224	\$ 1,331,168	\$ 1,331,224	\$ 1,230,761		\$ 7,671,037
Total Commodity		\$ 3,354,601	\$ 7,792,073	\$ 9,166,193	\$ 8,390,404	\$ 5,771,087	\$ 3,205,071		\$ 37,679,430
Hedge Savings		\$ 641,252	\$ 920,090	\$ 919,220	\$ 872,584	\$ 1,202,022	\$ 500,176		\$ 5,055,344
Total Gas Costs		\$ 5,111,289	\$ 10,043,388	\$ 11,416,638	\$ 10,594,155	\$ 8,304,333	\$ 4,936,008		\$ 50,405,810
Adjustments and Indirect Costs									
Prior Period Adjustment		(\$374,555)	\$0	\$0	\$0	\$0	\$0		(\$374,555)
It Margin		-	-	-	-	-	-		-
Inventory Financing		7,461	24,795	20,703	18,700	6,533	12,846		91,038
Transportation Revenue		-	-	-	-	-	-		-
Broker Revenue		(59,962)	(87,252)	(69,039)	(130,537)	(47,165)	(26,875)		(420,830)
Off System and Capacity Release		(590)	(12,333)	(99,895)	(12,333)	(12,333)	(12,333)		(149,819)
Fixed Price Option Admin.		-	-	-	-	-	-		-
Bad Debt Costs		136,032	253,085	285,673	266,155	211,817	131,886		1,284,649
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Misc Overhead		1,723	1,723	1,723	1,723	1,723	1,723		10,337
Production & Storage		330,071	330,071	330,071	330,071	330,071	330,071		1,980,428
Total Indirect Costs		\$ 46,675	\$ 522,853	\$ 483,745	\$ 487,243	\$ 501,200	\$ 443,591		\$ 2,485,306
Interest		\$ 14,244	\$ 11,004	\$ 7,819	\$ 4,956	\$ 2,771	\$ 430		\$ 41,225
Total Gas Costs plus Indirect Costs		\$ 5,172,207	\$ 10,577,245	\$ 11,908,201	\$ 11,086,354	\$ 8,808,304	\$ 5,380,030		\$ 52,932,341
Collections		\$ (1,601,281)	\$ (7,971,791)	\$ (12,474,231)	\$ (13,434,988)	\$ (12,078,761)	\$ (9,265,608)	\$ (2,364,715)	\$ (59,191,374)
Less FPO Premium		\$ -	\$ 26,718	\$ 38,364	\$ 41,831	\$ 37,547	\$ 28,846	\$ 10,264	\$ 183,570
Unbilled		\$ (5,043,168)	\$ (8,870,578)	\$ (9,393,842)	\$ (7,785,420)	\$ (5,608,095)	\$ (2,317,400)	\$ -	\$ (39,018,303)
Reverse Prior Month Unbilled		\$ -	\$ 5,043,168	\$ 8,870,578	\$ 9,393,642	\$ 7,785,420	\$ 5,608,095	\$ 2,317,400	\$ 39,018,303
Prior Period	\$ 6,075,463	\$ (1,472,242)	\$ (1,195,237)	\$ (1,050,729)	\$ (698,581)	\$ (1,055,584)	\$ (566,038)	\$ (37,051)	\$ 0
		\$ 4,603,221							
Total Forecasted Sales Volumes		3,232,641	10,342,214	16,903,823	18,386,585	16,531,042	12,680,913	3,217,970	81,295,188
Total Forecasted Collections		\$ (1,601,281)	\$ (7,971,791)	\$ (12,474,231)	\$ (13,434,988)	\$ (12,078,761)	\$ (9,265,608)	\$ (2,364,715)	(\$59,191,374)